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Received Inc.MSG.: 6410602
                                   Date: Mon 10/Nov/2014 19:09 (UTC +02:00)
From: <Barbara Van Geyzel <barbara@lqm.com>>
To :<"Yiannis Zilakos (Stem)" <operations@eletson.com>
Subject: FW: Inquiry: kandilousa - Port Everglades - 11Nov14
In case u need FONAR ; reply is below
Best regards.
Barbara van Geyzel
LQM Petroleum Services, Inc.
(as brokers only)
tel: 201-871-9010
Mobile : 201-207-0556
Yahoo IM - barbaralqm
http://www.lgm.com
Email privacy policy: http://www.lqm.com/site/privacy.asp
----Original Message----
From: Janmarie Johnston < Janmarie.Johnston@chemoil.com>
Date: Monday, November 10, 2014 12:06 PM
To: Barbara Van Geyzel <barbara@lqm.com>
Subject: RE: Inquiry: kandilousa - Port Everglades - 11Nov14
>Hi Barb, we do not have 1% at this time. I will be unable to offer.
>----Original Message----
>From: Barbara van Geyzel [mailto:barbara@lqm.com]
>Sent: Monday, November 10, 2014 11:39 AM
>To: barbara@lqm.com
>Subject: Inquiry: kandilousa - Port Everglades - 11Nov14
>LQM Petroleum Services, Inc.
                                                 Bunker Inquiry
>Please kindly offer for the following and UNLESS YOU SPECIFY OTHERWISE,
>WE ACCEPT THE FACT THAT YOU ARE OFFERING THE ISO SPECIFICATIONS AS PER
>THE BELOW INQUIRY.
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>Vessel
         : kandilousa (IMO: 9081813)
>Account : Eletson Corporation
              118 KOLOKOTRONI STREET
              PIRAEUS 18535 GREECE
              INVOICING INSTRUCTIONS:
               Please send via email to operations@eletson.com with
>copies to acctg@lqm.com to process payment
         : Port Everglades, USA
>Delivery Date: ETA 11 November 2014
>Quantity : RMG380 (2010) with max sulphur 1.00%: 350-450 mt (if
>expipe); if by truck can manage with 50- 100 mts
>Fuel Specs : Within ISO 8217 2010 RMG380 with max sulphur 1.00%
              As per the requirements of SOLAS regulation VI/5-1, a
>material safety data
               sheet (MSDS) for each type of product loaded must be handed
>over to the master
               of the receiving vesselupon delivery. This MSDS must
>comply with Annex 1 and
              Annex 2 of this regulation (Effective 1st July 2009).
>Agent
         : K3 Maritime Agency Inc. tel: 1 732 400 7900
>Notes & Clauses:
>==========
>:::Buyer Clause(s):::
>WHEN QUOTING, PLEASE PROVIDE FOLLOWING WARRANTED INFORMATION:
>1.-CONTRACTING SELLER.
>2.-PHYSICAL SUPPLIER.
>3.-PUMPING RATE.
>4.-COMPATIBILITY AND OR STABILITY, (SEE NOTE 1 BELOW).
   (PLEASE DO NOT QUOTE IF COMPATIBILITY INDEX > 1).
>5.-FLASH POINT, (PLEASE DO NOT QUOTE IF IT IS LESS THAN 60 DEG C).
>6.-ENERGY VALUE.
>7.-PAYMENT TERMS, (SEE NOTES 2 AND 3 BELOW).
>8.-CREDIT TERMS.
>9.-SELLER TERMS & CONDITIONS
>10. - FOR MGO/MDO INQUIRIES KINDLY REVERT WITH LUBRICITY FIGURES
>QUALITY:
>----
>THE PRODUCTS TO BE DELIVERED, WILL MEET ISO 8217:2010(E) INTERNATIONAL
>A. FOR RMG 380 CST : MAX. VISC. AT 50 C 380 mm2/s.
>B. FOR DMA (Gasoil) : DMA.
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>ALSO:

>A. FOR HIGH SULPHUR RMG 380 CST : MAX. SULPHUR 4,5 % m/m B. FOR LOW >SULPHUR DMA (Gasoil) : MAX. SULPHUR 0,1 % m/m C. FOR LOW SULPHUR DMA > (Gasoil) : MAX. LUBRICITY 520mm

>

- >2.- FURTHERMORE AND IN ADDITION TO THE REQUIREMENTS OF PARAGRAPH 1 ABOVE, >THE SELLER WARRANTS
- > THAT BUNKERS TO BE DELIVERED UNDER THIS STEM, WILL NOT CONTAIN ANY >WHATSOEVER WASTE
- > LUBRICANT OILS, CHEMICAL WASTE OR ANY OTHER SUBSTANCES, INCLUDING BUT >NOT LIMITED TO
- > POLYPROPYLENE AND STRONG ACID NUMBER (SAN).
- >3.- MOREOVER, THE SELLER WARRANTS THAT, IN ADDITION TO THE REQUIREMENTS OF >THE PARAGRAPH 1 AND 2
- > ABOVE, THE BUNKERS TO BE DELIVERED UNDER THIS STEM WILL NOT CONTAIN >ANY TOTAL ACID NUMBER
- > (TAN) IN EXCESS OF 1 mg KOH/g
- >4.- THE SELLER WARRANTS THAT, THE FOLLOWING ELEMENTS SHALL NOT EXCEED THE >LIMITS SET OUT IN THE
- > BELOW TABLE.

GRADES ELEMENT Unit Limit DMA DMB RME 180 RMG 380 ZINC mg/kg Max. 0 0 15 1.5 PHOSSPHORUS mg/kg Max. 0 0 15 15 CALCIUM mg/kg 0 0 30 30 Max. SODIUM (Na) % OF VANADIUM CONTENT Max. 0 30

>5.- IGNITION QUALITY SHALL BE DETERMINED BY CCAI AND LIMITED MAX 860.

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>6.- IN CASE OF MGO LUBRICITY FIGURE 460-520 mm MAX

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## >SAMPLING:

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- >IN CASE THAT THE DELIVERY BARGE OR SHORE MANIFOLD (FOR EX-PIPE SUPPLIES)
  >DOES NOT PROVIDE A DRIP SAMPLER FOR CONTINUOUS DRIP SAMPLING THE
- >FOLLOWING PROCEDURE WILL APPLY.
- >HOWEVER IF NOT ACCEPTABLE TO SUPPLIERS/SELLERS, THEN PLEASE DO NOT QUOTE.
- >1.-VESSEL IS EQUIPPED WITH A DRIP LINE SAMPLER, FITTED ON THE SHIPS
- > MANIFORLD, AS PER ISO 8217/2005 SPECIFICATION, CUSTODY TRANSFER
- > SAMPLING POINT.
- >2.-VESSEL IS A MEMBER OF FOBAS FUEL MANAGEMENT SERVICES.
- $>\,$  A) TO CONFIRM THE QUALITY AND QUANTITY OF FUEL DELIVERED TO
- > THE VESSEL, FOUR BUNKERING DELIVERY SAMPLES WILL BE TAKEN, AT SHIPS
- > MANIFOLD, USING THE DRIP LINE SAMPLER.

- > B) PHYSICAL SUPPLIER IS TO BE INVITED TO PARTICIPATE IN SAMPLING
- > OPERATION.
- > C) REGARDLESS OF WHETHER THE PHYSICAL SUPPLIER WITNESSES THE SAMPLING,
- > SAMPLES TAKEN TO BE CONSIDERED REPRESENTATIVE AND BINDING.
- >3.-THREE SAMPLES TO BE RETAINED BY SHIP AND THE FOURTH TO BE GIVEN TO
- > THE SUPPLIERS.
- >4.-THE ONE SHIP SAMPLE TO BE SENT FOR ANALYSIS, FINAL QUANTITY TO BE
- > CALCULATED USING DENSITY OBTAINED FROM TEST RESULTS AND AFTER HAVING
- > DEDUCTED WATER FOUND (IF IN EXCESS OF 0,5% VOLUME). TEST RESULTS TO BE
- > BINDING TO BOTH PARTIES.
- >5.- CHIEF ENGINEER HAS BEEN AUTHORIZED TO SIGN DELIVERY RECEIPTS FOR
- > VOLUME ONLY, QUALITY AND QUANTITY SUBJECT TO ANALYSIS.

>

## >SAMPLING AS PER ANNEX VI:

- >1.AT EACH BUNKERING OPERATION (FOR IFO AND/OR MDO/MGO) A DRIP SAMPLE SHALL
- > BE COLLECTED (AS PER ANNEX VI REGULATIONS) , SEALED AND SIGNED BY >SUPPLIERS & C/E.
- >2.THE SAMPLE SHALL BE LABELED WITH THE INFO STATED IN APPENDIX 5, ITEM 8
- > BE RETAINED ONBOARD.

>

## >DOCUMENTATION AS PER MARPOL ANNEX VI:

- > BUNKER DELIVERY NOTE (BDN)
- > -----
- >THE BDN SHALL CONTAIN AT LEAST THE FOLLOWING INFORMATION:
- >\*NAME AND IMO NUMBER OF RECEIVING SHIP
- >\*PORT AND DATE OF BUNKERING
- >\*FULL STYLE OF BUNKERS SUPPLIERS
- >\*PRODUCT(S) NAME AND QUANTITY DELIVERED
- >\*DENSITY@15 DEG C
- >\*SULPHUR CONTENT

## >NOTES:

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- >1.-COMPATIBILITY AND OR STABILITY IS DEFINED AS THE SUITABILITY OF
- > PRODUCT TO BE COMMINGLED INTO SHIPS BUNKER TANKS AND TO BE FREE OF
- > ANY TENDENCY TO PRODUCE SOLID SLUDGE OR LIGHT VISCOUS DEPOSITS
- > THROUGH PRECIPITATION OR OTHERWISE.
- >2.-DOCUMENTS: PAYMENT WILL BE EFFECTED AGAINST ORIGINAL INVOICE AND
- > CLEAN DELIVERY RECEIPT SIGNED BY THE CHIEF ENGINEER, COUNTERIGNED AND
- > STAMPED BY MASTER.
- >3.- CHARGES NOT MENTIONED AND/OR SPECIFIED ARE TO BE ABSORBED BY THE
- > SELLER.
- >4.- IF BUNKERS ARE TO BE SUPPLIED EX BARGE, NOT MORE THAN ONE BARGE
- > IS TO BE USED FOR EACH GRADE AND THE SUPPLIERS TO USE BEST ENDEAVORS
- > TO ENSURE THE PUMPING RATE IS NOT LESS THAN 300 MTPH.
- >5.- SUPPLIER TO WARRANT FULL COMPLIANCE WITH OPA-90 REQUIREMENTS.
- >6.- IN CASE VESSEL IS NOT ABLE TO RECEIVE BUNKERS IN THE DATES
- > MENTIONED ABOVE FOR REASONS BEYOND SHIPS CONTROL DUE TO

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BAD WEATHER CONDITIONS, STEM WILL TO BE CONSIDERED MUTUALLY
>CANCELLED,
     WITHOUT ANY CANCELLATION CHARGES TO ANY PARTY.
>7.- COMPANYS BOE NUMBER IS: SJ OH 98-401161 (FOR CALIFORNIA TAX EXEMPTION)
>BUYERS OPTION TO USE A BUNKER QUANTITY SURVEYOR, IN WHICH CASE ALL
>INTERESTED PARTIES WILL BE SO INFORMED.
>Thanks and Best Regards
>Barbara van Geyzel
>LQM Petroleum Services, Inc.
>as brokers only
>email: barbara@lqm.com
>tel: +1201-871-9010
>IM: BarbaraLQM
>cell: +1201-207-0556
>Email privacy policy: http://www.lqm.com/site/privacy.asp
>Follow us on twitter - http://twitter.com/bunkervision
>LEGAL DISCLAIMER. The contents of this electronic communication and any
>attached documents are strictly confidential and they may not be used or
>disclosed by someone who is not a named recipient. If you have received
>this electronic communication in error please notify the sender by
>replying to this electronic communication inserting the word
>"misdirected" as the subject and delete this communication from your
>system.
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